

# Clear Channel Switzerland 2022 prices and conditions

Content	Page
1. Prices for traditional formats – street	2
2. Prices for traditional formats – POS	3
3. Prices for traditional formats – networks	3
4. Prices for Digital PLAY – shopping centres	4
5. Prices for the Digital Convenience Network	5
6. Special offers	5
7. Package prices for Digital PLAY, street, based on loops	6
8. Package prices for Digital PLAY, street, based on impressions	8
9. Prices for Digital PLAY, based on the category	9
10. Digital PLAY, CPM price lists including targeting surcharges	10
11. Booking information	11
12. Discounts and conditions	12



## 1. Prices for traditional formats – street

F 12	Normal		Backlit		Scroller <sup>1),2</sup>		Trivision <sup>2)</sup>	
Quality	7 days³	14 days	7 days³	14 days	7 days³	14 days	7 days³	14 days
5*+	980	1,810	1,173	2,175	1,173	2,175	720	1,270
5*	775	1,399	924	1,678	924	1,678	575	979
4*	581	1,011	692	1,214	692	1,214	439	708
3*	480	809	571	971	571	971	369	567
2*	404	658	480	789	480	789	315	460
1*	353	556	419	667	419	667	280	390

F 200	Normal		Backlit		Scroller <sup>1),2</sup>		Trivision <sup>2)</sup>	
Quality	7 days³	14 days	7 days³	14 days	7 days³	14 days	7 days³	14 days
5*+	890	1,649	1,064	1,977	1,064	1,977	652	1,153
5*	704	1,277	839	1,527	839	1,527	520	890
4*	526	921	626	1,102	626	1,102	397	643
3*	434	738	518	885	518	885	334	517
2*	364	597	434	718	434	718	285	420
1*	318	505	378	606	378	606	252	354

F 24	Normal		Bac	klit	F 400	Вас	klit
Quality	7 days³	14 days	7 days³	14 days	Quality	7 days³	14 days
5*+	1,754	3,297	2,082	3,954	5*+	2,172	3,954
5*	1,378	2,546	1,633	3,055	5*	1,722	3,054
4*	1,026	1,841	1,210	2,210	4*	1,297	2,204
3*	841	1,471	987	1,764	3*	1,080	1,770
2*	705	1,199	823	1,436	2*	913	1,436
1*	610	1,010	711	1,212	1*	801	1,212

F 4	Normal					
Quality	7 days³	14 days				
4*	162	294				
3*	94	158				
2*	55	81				

All prices are in CHF (gross) and per display. Prices for one display period.

 $<sup>^{\</sup>mbox{\tiny 1)}}$  Scrollers are operated with three posters.

 $<sup>^{2)}\,\</sup>mbox{Price}$  per scroller or Trivision display.

 $<sup>^{\</sup>rm 3)}$  Gross price including surcharge for a 7-day display period.



### 2. Prices for traditional formats – POS

F 12	Normal		Backlit		Scroller <sup>1),2</sup>		Trivision <sup>2)</sup>	
Quality	7 days³	14 days	7 days³	14 days	7 days³	14 days	7 days³	14 days
5*	410	670	484	797	453	735	369	568
4*	370	589	438	705	408	645	334	497
3*	342	533	405	640	380	589	311	452
2*	316	482	372	573	349	528	288	406
1*	276	401	324	477	306	442	255	340

F 200	Normal		Bac	klit	Scroller <sup>1),2</sup>		
Quality	7 days³	7 days³ 14 days 7 days³		14 days	7 days³	14 days	
5*	365	599	433	715	403	655	
4*	327	523	390	629	364	578	
3*	304	477	362	573	337	523	
2*	281	432	334	518	311	472	
1*	245	360	291	432	273	396	

F 24	Normal					
Quality	7 days³	14 days				
3*	653	1,096				
2*	600	989				

All prices are in CHF (gross) and per display. Prices for one display period.

#### 3. Prices for traditional formats – networks

Networks in Lucerne	7 days	14 days	Displays
Premium network — Lake Lucerne area	19,389	36,377	16
Lucerne F4 network 'Top'	1,605	2,760	15
Lucerne F4 network 'Pop'	2,451	3,702	40
Lucerne F4 network 'Flex'	30% discount on	the display costs	Min. 40

 $<sup>^{\</sup>rm 1)}$  All scrollers are operated exclusively with three posters/price per display.

<sup>&</sup>lt;sup>2)</sup> Price per scroller or Trivision display.

<sup>&</sup>lt;sup>3)</sup> Gross price including surcharge for a 7-day display period.



# 4. Prices for Digital PLAY – shopping centres

Shopping centre	Number of screens	Gold	Gold base price (1x every 60s) 1-week display			Silver base price (1x every 120s) 1-week display			
		1 week*	СРМ	Views 1 week*	1 week*	СРМ	Views 1 week*		
St. Jakob Park	17	3'755	10.1	372'431	2'257	12.1	186'216		
Wankdorf Center	4	1'288	10.1	127'799	774	12.1	63'900		
MANOR La Chaux-de-Fonds	6	1'125**	10.1	111'357**	675**	12.1	55'679**		
Löwencenter	6	1'194**	10.1	118'192**	717**	12.1	59'096**		
Perry Center	2	551	10.1	54'587	331	12.1	27'294		
Centrum Regensdorf	7	2'335	10.1	231'158	1'401	12.1	115'579		
MANOR St. Gallen Webersbleiche	4	863	10.1	85'440	518	12.1	42'720		
Shopping Seen Winterthur	6	863	10.1	85'440	518	12.1	42'720		
Neumarkt Oerlikon	6	2'440	10.1	241'573	1'464	12.1	120'787		
Burgdorf	4	336	10.1	33'227	201	12.1	16'613		
Meyrin Center	8	2'359	10.1	233'536	1'415	12.1	116'768		
Metropole Lausanne	7	3'483	10.1	344'893	2'090	12.1	172'446		
Mühlematt	6	1'151	10.1	113'920	690	12.1	56'960		
Uvrier Centre	4	767	10.1	75'947	460	12.1	37'973		
MANOR Vevey	6	2'715	10.1	268'851	1'629	12.1	134'426		
MANOR Chavannes	6	1'760	10.1	174'298	1'056	12.1	87'149		
MANOR Monthey	3	846**	10.1	83'731**	508**	12.1	41'866**		
MANOR Vernier	6	1'113	10.1	110'218	668	12.1	55'109		
Neumarkt Brugg	4	1'659	10.1	164'307	996	12.1	82'153		
Signy Center	6	1'192	10.1	118'050	715	12.1	59'025		
MANOR Sierre	3	486	10.1	48'131	292	12.1	24'066		
Total	121	32'281		3'197'086	19'375		1'598'545		

Prices in CHF (gross), base price per shopping centre. Weekly cost based on the shopping centres' respective opening hours, 6 or 7 days. \*Weekly cost = 6 (Mon-Sat)/12 days, \*\*Weekly cost = 7 (Mon-Sun)/14 days.



# **5. Prices for the Digital Convenience Network**

		Gold		1x every 60s/ display	(90s)	Silver		x every 120s display	/180s)
Geotargeting*	Number of screens	Price 1 week	СРМ	Views 1 week	Plays 1 week	Price 1 week	СРМ	Views 1 week	Plays 1 week
National/all CH	212	78'062	26.9	2'901'939	1'368'306	46'837	32.28	1'450'969	684'153
German Switzerland	175	67'621	28.2	2'394'074	1'105'543	40'572	33.9	1'197'037	552'771
French Switzerland	31	12'109	28.2	429'383	202'400	7'265	33.8	214'692	101'200
Italian Switzerland	6	2'213	28.2	78'481	40'920	1'328	33.8	39'241	20'460

	Cost based on impressions, 1-week display								
Geotargeting*	Number of screens	Price 1 week	Gross CPM	Net price 1 week	Net CPM**	Views 1 week			
National/all CH	212	78'062	26.9	46'837	16.1	2'901'939			
German Switzerland	175	67'621	28.2	40'572	16.9	2'394'074			
French Switzerland	31	12'109	28.2	7'265	16.9	429'383			
Italian Switzerland	6	2'213	28.2	1'328	16.9	78'481			

# 6. Special offers

	Discount
Last-minute deals	Upon request
Political campaigns F12, F200, F24, F4 and DOOH (without premium products* and subject to availability)	40% (including AC)
ZEWO, F12, F200, F24, F4 and DOOH (without premium products* and subject to availability)	50% (including AC)
Long-term display of 3 or more months (without premium products* and subject to availability)	Upon request

 $<sup>^*</sup> Lake\ Lucerne\ area, premium\ DOOH\ products\ Bahnhofstrasse + Surrounding\ Stars$ 

<sup>\*</sup>Examples of geotargeting. The DCN screens can be booked individually. \*\*40% flexible discount. Not eligible for other discounts such as JURA or campaign discount; entitled to 5% AC.



## 7. Package prices for Digital PLAY, street, based on loops

Segment	City	Package	Number of screens	Gold views	Loop	price, 1 week/C	Sold
Transmissi	on based o	n loops		Gross CPM*	Plays		
		ZH Bahnhofstr. Premium	16	1'335'074	45'700	34.2	87'360
		ZH Bahnhofstr. Surrounding Stars	11	1'046'008	35'773	34.2	60'231
	Zurich	ZH Bahnhofstr. Premium Extended	27	2'381'082	81'433	34.2	147'571
		Zurich City	73	4'026'794	131'273	32.6	383'818
		Zurich Agglomeration	4	88'501	1'752	19.8	21'031
		Basel City	20	970'460	25'232	26.0	142'800
Street		Basel Country	11	154'923	3'067	19.8	78'540
	German Switzer-	Bern City	10	212'899	5'429	25.5	57'600
	land	Bern Agglomeration	5	90'880	1'799	19.8	28'800
		Lucerne City	7	734'239	16'520	22.5	49'980
		Winterthur	10	229'018	4'672	20.4	41'650
	F-CH	Lausanne	2	251'386	6'712	26.7	11'200
	I-CH	Locarno	4	274'874	5'443	19.8	19'040
		Commuters	25	1'125'932	34'341	30.5	141'333
	Zurich based	Finance	27	1'809'181	60'065	33.2	147'840
Street	on target	Shoppers	27	2'381'082	81'433	34.2	145'600
	audienc-	Hedonists	13	889'686	28'915	32.5	67'200
	es	Youngsters	21	917'194	28'250	30.8	109'760

 $<sup>*</sup>Average\ package\ price/average\ package\ CPM\ relates\ to\ the\ given\ number\ of\ screens\ and\ views\ for\ each\ geographical\ zone.$ 

The average CPM may vary depending on the mixture of categories and display availability.



Segment	City	Package	Number of screens	Silver views	Loop	price, 1 week/Si	ilver
Transmissi	on based o	n loops			Gross*	Gross CPM*	Plays
		ZH Bahnhofstr. Premium	16	667'537	27'420	41.1	43'680
		ZH Bahnhofstr. Surrounding Stars	11	523'004	21'464	41.0	30'116
	Zurich	ZH Bahnhofstr. Premium Extended	27	1'190'541	48'860	41.0	73'786
		Zurich City	73	2'013'397	78'764	39.1	191'909
		Zurich Agglomeration	4	44'250	1'051	23.8	10'515
		Basel City	20	485'230	15'139	31.2	71'400
Street		Basel Country	11	77'462	1'840	23.8	39'270
	German Switzer-	Bern City	10	106'449	3'257	30.6	28'800
	land	Bern Agglomeration	5	45'440	1'080	23.8	14'400
		Lucerne City	7	367'119	9'912	27.0	24'990
		Winterthur	10	114'509	2'803	24.5	20'825
	F-CH	Lausanne	2	125'693	4'027	32.0	5'600
	I-CH	Locarno	4	137'437	3'266	20.2	9'520
		Commuters	25	562'966	20'605	36.6	70'666
	Zurich based on target	Finance	27	904'591	36'039	39.7	73'920
Street		Shoppers	27	1'190'541	48'860	40.9	72'800
	audienc-	Hedonists	13	444'843	17'349	38.4	33'600
	es	Youngsters	21	458'597	16'950	37.2	54'880

 $<sup>^*</sup>$ Average package price/average package CPM relates to the given number of screens and views for each geographical zone.

The average CPM may vary depending on the mixture of categories and display availability.



## 8. Package prices for Digital PLAY, street, based on impressions

Segment	City	Package	Number of screens	Views per week		Impression	price, 1 wee	k
Impression	bookings,	based on views				Gross CPM*	Net*/**	Net CPM*/**
		ZH City Centre	36	2'935'903	99'331	33.8	59'598	20.3
	Zurich	ZH City Extended	52	3'418'418	114'116	33.4	68'470	20.0
	Zurich	ZH City Maximum	73	4'026'794	131'273	32.6	78'764	19.6
		Zürich Agglomeration	4	88'501	1'752	19.8	1'051	11.9
		Basel City	20	970'460	25'232	26.0	15'139	15.6
Street		Basel Country	11	154'923	3'067	19.8	1'840	11.9
Sireet	German Switzer-	Bern City	10	212'899	5'429	25.5	3'257	15.3
	land	Bern Agglomeration	5	90'880	1'799	19.8	1'080	11.9
		Lucerne City	7	734'239	16'520	22.5	9'912	13.5
		Winterthur	10	229'018	4'672	20.4	2'803	12.2
	F-CH	Lausanne	2	251'386	6'712	26.7	4'027	16.0
	I-CH	Locarno	4	274'874	5'443	19.8	3'266	11.9
	7	Commuters	25	1'125'932	34'341	30.5	20'605	18.3
	Zurich based	Finance	27	1'809'181	60'065	33.2	36'039	19.9
Street	on target	Shoppers	27	2'381'082	81'433	34.2	48'860	20.5
	audienc-	Hedonists	13	889'686	28'915	32.5	17'349	19.5
	es	Youngsters	21	917'194	28'250	30.8	16'950	18.5

## ZH screens 30 m/24 h, static

Address	Hours per day	Share of voice	Loop	No. of ad spaces per loop	Number of broad- casts per 'Gold' day	Number of broadcasts 1 week (Gold)	Base price 1 week (Gold)	Views 1 week
Heimplatz	16	50%	1h	2	16	112	675	35,289
Kasernenstr./Europaplatz	16	50%	1h	2	16	112	750	55,748
Schwamendingenplatz	16	50%	1h	2	16	112	675	26,442
Stauffacher	16	50%	1h	2	16	112	825	56,691
Turbinenplatz	16	50%	1h	2	16	112	675	18,981
Zehntenhausplatz	16	50%	1h	2	16	112	675	54,577
Bürkliplatz	16	50%	1h	2	16	112	1,125	61,019
Enge railway station	16	100%	16 h	1	1	7	1,050	198,104
Limmatplatz	16	100%	16 h	1	1	7	933	129,278
University / Rämistr.	16	100%	16 h	1	1	7	933	84,896

 $<sup>^*</sup>$ Average package price/average package CPM relates to the given number of screens and views for each geographical zone.

The average CPM may vary depending on the mixture of categories and display availability.

 $<sup>^{**}40\% \</sup> flexible \ discount. \ Not \ eligible \ for \ other \ discounts \ such \ as \ JURA \ or \ campaign \ discount; \ entitled \ to \ 5\% \ AC.$ 



## 9. Prices for Digital PLAY, based on the category

Segment	<b>G</b> eo-cluster	Category description	Cate- gory	Average CPM national (one-week display perio		
Transmission b	ased on			Plays in the loop Gold (predefined spot frequency)	Plays in the loop Silver (predefined spot frequency)	Impressions (number of views)*
		ZH Premium	11	32.6	39.1	19.6
		ZH Centre	10	30.6	36.7	18.4
	Top 5 cities (based on number	ZH Top	9	28.2	33.8	16.9
	of residents)	ZH Basic	8	27.0	32.4	16.2
Digital Street		Top City Centre	7	25.4	30.5	15.2
		Top City Basic	6	24.2	29.0	14.5
	Top 6–10 cities	City Centre	5	21.4	25.7	12.8
		City Basic	4	19.4	23.3	11.6
	>Top 10 cities	Couronne	3	18.9	22.7	11.3
Digital Convenience Network	Coop petrol stations across Switzerland	Convenience	2	26.9	32.3	16.1
Digital Shopping Media	Shopping centres across Switzerland	Shopping centre	1	9.6	11.5	5.8
Airport	Basel Airport	Basel Airport	1	9.6	11.5	5.8

All prices are stated in CHF and based on one-week display periods.

We are currently expanding our portfolio. So the number of screens and views may vary.

 $Average\ CPM\ national\ may\ vary\ depending\ on\ the\ mixture\ of\ categories\ and\ display\ availability$ 

 $<sup>^*40\% \</sup> flexible \ discount. \ Not eligible \ for other \ discounts \ such \ as \ JURA \ or \ campaign \ discount; \ entitled \ to \ 5\% \ AC.$ 



## 10. Digital PLAY, CPM price lists including targeting surcharges

			Transmission based on plays in the loop (predefined spot frequenc			
Segment			Street	Convenience	Shopping centre	Airport
Category			3 to 11	2	1	1
Base price						
Average CPM national (one-week display period)			27.3*	26.9	9.6	х
Targeting su	rcharges					
Geotarget-	Geography**	added to the	+5%	+5%	+5%	CHF 10.1***
ing	Screen	national CPM	+25%	+25%	×	CHF 12***
Time	Day	added to the national CPM and geotargeting	+30%	+30%	+30%	+30%
Targeting	Hour		+75%	+75%	+75%	+75%

			Transmission based on impressions (predefined number of views)			
Segment			Street	Convenience	Shopping centre	Airport
Category			3 to 11	2	1	1
Base price						
Average CPM national (one-week display period)			16.4*	16.1	5.8	x
Targeting su	rcharges					
Geotarget-	Geography**	added to the	+5%	+5%	+5%	CHF 6.1***
ing	Screen	national CPM	+25%	+25%	×	CHF 7.3***
Time	Day	added to the national CPM and geotarget-	+30%	+30%	+30%	+30%
Targeting	argeting Hour ing		+75%	+75%	+75%	+75%

All prices are stated in CHF and based on one-week display periods

<sup>\*</sup>Average CPM national may vary depending on the mixture of categories, display availability and number of screens

<sup>\*\*</sup>See description of targeting based on geographical zone

<sup>\*\*\*</sup>absolute prices



# **11. Booking information**

#### **Targeting options**

Targeting	Criterion	Description			
	National				
	Language region				
	Canton				
	Agglomeration	Choice of all screens in each geographical zone in each segment			
Geotargeting	Municipality				
	Post code				
	Town or city/shopping centre				
	Screen	Option to choose from one/several screens (with the exception of shopping channels, where the smallest geographical unit is a shopping centre)			
	Day	Option to choose from one/several days and weeks			
Time targeting	Hour	Time targeting on an hourly basis (e.g. $5-6\mathrm{pm}$ ); option to choose several hour-long timeslots (e.g. $9-10\mathrm{am}+7-8\mathrm{pm}$ )			
Packages	Geofencing	Targeting based on predefined geo-clusters, such as 'Zurich Bahnhofstrasse Premium', 'Zurich Bahnhofstrasse Premium Extended'			
	Geo audience	Geographically derived target audiences, such as shoppers, commuters and youngsters			
		Campaigns displayed based on the current weather conditions, with dynamic elements:			
		Temperature (hotter or cooler than xy°C)			
	Weather	Weather conditions (sunshine, overcast, rain, snow, precipitation)			
Contextual/tactical/ reactive targeting	Wedniel	Air quality			
		UV index			
		Pollen count (levels: low to high)			
	Other events	Upon consultation and if enough notice is given (prices available upon request)			

#### **General information**

	Street: based on the reach study by SPR+
Basis for the performance values	Convenience: the number of transactions and average face-to-face contact are used to calculate the weighted viewing probabilities
performance values	Shopping centre: the footfall is used to calculate the weighted viewing probabilities
	Airport: the footfall is used to calculate the weighted viewing probabilities
Booking process	For normal campaigns: 5 working days
	Street: portrait screens in busy pedestrian zones and street/crossing areas; 10s animated/static/15s static
Segment	Convenience: portrait screens on the outer façades of busy petrol stations; 10s animated/static/15s static
	Shopping centre: portrait screens in busy shopping centres; 10s, animated/static
	Airport: portrait screens in the check-in, pick-up and baggage reclaim areas of Basel Airport; 10s, animated/static
Advertising material	The normal exclusion criteria for advertising in public spaces apply
Advertising material	Advertising materials must be produced in accordance with the 'Technical data' guidelines
Targeting surcharges	See the price list for surcharges.

#### Technical data

Production/ specifications	You can download the technical data by clicking on this <u>link</u>
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#### 12. Discounts and conditions

Our conditions and discounts enable you to plan campaigns to suit your individual needs. Take advantage of various discount systems, which can support you in the long or short term.

- JURA & campaign discount: OOH and DOOH are both included in the eligible volume.
- Participation: 30% from CHF 30,000 net/net in OOH.
- Bookings based on impressions (number of views): 40% flexible discount, but not eligible for the JURA or campaign discount.

#### JURA discount scale | OOH and DOOH

Net/net sales	Discount in %
25,000	10
100,000	14
300,000	18
600,000	21
1,000,000	25
1,500,000	30
2,500,000	33

The annual turnover/Group discount (JURA) is based on the total sales (net/net) of analogue and digital Clear Channel products in the previous year\*\*\*. This can be applied to all segments (OOH and DOOH)\*.

An agreement can also be made on the allocated budget for the current year, so that the JURA discount can be applied appropriately. Participation is additionally applied based on the net/net volume invested per campaign.

#### Campaign discount | OOH, DOOH and POS

Net/net sales	Discount in %
10,000	3
25,000	5
50,000	7
100,000	10
150,000	15
200,000	20
300,000	25
400,000	30
600,000	35

The campaign discount is given in relation to a product on particular campaigns with a maximum duration of 4 weeks\*.

This can be applied to all segments (OOH and DOOH)\*.

#### Participation | OOH

Net/net sales	Free space in %
From 30,000	30

Participation for OOH is additionally applied based on the net/net volume invested and can be booked at short notice\*\*.

The campaign discount and JURA discount cannot be combined with each other or with other discounts and offers.

- Excludes premium products, the airport, long-term contracts and Lake Lucerne area, as well as bookings based on impressions (number of views, DOOH).
- In the DOOH segment, the JURA or campaign discount is also valid for Bahnhofstrasse.
- \*\* Must be booked 2 weeks before display